

## **Loan Agent**

Lead us to more loans! We're looking for energetic, self-starting professionals with the drive, determination, and sales experience to work as a mortgage loan officer for our firm. As a mortgage loan officer, you will be responsible for generating mortgage leads and turning them into loans.

### Responsibilities:

- Prospect for leads using a variety of methods (building referral relationships with realtors, banks, builders, etc.)
- Develop solid product knowledge; offer clients the best mortgage products that fit their needs
- Create and maintain excellent relationships with our clients
- Work with clients and internal support staff to ensure the timely completion of each loan

### Requirements:

- Prior sales experience in the mortgage industry
- Familiarity with mortgage rules, regulations, and procedures
- Superior customer service skills, strong attention to detail
- Excellent written and verbal communication skills
- DRE Salesperson License

To apply, please send resume to: [jobs@cedarmortgage.com](mailto:jobs@cedarmortgage.com)