

Account Executive

Help our clients navigate the mortgage process with ease! As an account executive for our office you will work with our clients to ensure they are getting the best product—and value—for their mortgage needs.

Responsibilities:

- Work closely with sales consultants (post-sale) to manage client accounts
- Create and maintain excellent relationships with our customers
- Visit and create new account contacts, develop relationship and maintain their mortgage needs.
- Help sales consultants generate new sales leads through a variety of methods (prospecting, references, etc.)

Requirements:

- Solid knowledge of mortgage process
- Superior customer service skills
- Excellent written and verbal communication skills
- Previous mortgage sales experience required

Cedar Mortgage offers competitive compensation and benefits that include Medical, Dental, Vision and chiropractic coverage, 401(k) and discount programs.

To apply, please send resume to: jobs@cedarmortgage.com